

## Enhancing Financial Advice with Expert Paraplanning



## **About BSG**



BSG is a trusted paraplanning partner for financial advisers across Australia. We bring over a decade of experience in delivering high-quality, compliant, and scalable paraplanning support, tailored to your business needs. With a strong team of seasoned professionals both onshore and offshore, we ensure speed, consistency, and strategic alignment with your advice framework.

## **What Sets Us Apart**

## **Onshore Expertise**

Our paraplanners are based in Australia and bring a strong understanding of local regulatory frameworks, compliance standards, and advice documentation. This ensures the delivery of accurate, compliant, and fit-for-purpose advice documents.

## **Quality Assurance**

Every plan undergoes a structured internal review process by senior paraplanning professionals. This layered approach ensures consistency, accuracy, and alignment with your practice's specific advice philosophy and compliance needs.

## **Seamless Integration**

We work within your systems, templates, and preferred workflows—whether it's your CRM, modelling tools, or documentation formats. Our goal is to function as a true extension of your internal team.

## **Strategic Support**

Our service model is designed to scale with your practice. From day-to-day plan preparation to high-volume or complex strategies, we provide the flexibility and reliability needed to support your growth trajectory.





Quick Turnaround Time



Cost Savings & Increase Efficiency



500+ Talent Pool



**Business Growth** 



## Why Choose BSG?

BSG makes things simple by offering clear, effective solutions tailored to your business needs, ensuring ease and efficiency in every step. With a focus on straightforward processes and reliable results, BSG helps you achieve your goals without unnecessary complexity.

2015

BSG Was Established

500+

Talent Pool

500+

Happy Clients

15000+ SOAs Delivered

#### **Proven Track Record**

Trusted by **500+** financial advisory and mortgage broking firms worldwide, BSG has delivered **15000+ SOAs** and efficiently handled numerous loan processing tasks, ensuring consistent, high-quality outcomes.

#### Local Knowledge, Global Delivery

With teams in Australia & India, our **500+ experts** blend industry insight & precision for efficient, high-quality results.

## **Significant Cost Savings Without Compromise**

Cut costs by **50%-70%** while maintaining quality & compliance. Our skilled team integrates smoothly, delivering true business value.

## **Technology-Driven & Compliance-Focused**

With **ISO-certified** processes & strong IT, we ensure data security, regulatory compliance, and timely, reliable updates.

## Flexible, Scalable Partnerships

Scale easily with BSG's flexible models & trusted partnerships, built on transparency, reliability, and true business integration.



## **Scope Of Work**

1

#### **ALL PRE-SOA TASKS**

Sending TPA, Data collections, Cost Comparison, Insurance quotes, Strategy Paper, Fact Find etc.

2

## **ALL SOA/ ROA**

Super rollover/consolidation/rebalance, Insurance, Investment, TTR, ABP, SMSF, Annuity, Aged Care etc.

3

## **ALL POST-SOA TASKS**

Filling up all the required forms, and Follow-up with the providers

4

#### **ASSOCIATE ADVISER SERVICES**

Helping advisers to frame smart goals, strategy development, portfolio modeling, Alternative strategy, etc.

5

#### **AUDIT SERVICES**

Audit of SoAs as per dealer group and ASIC compliance requirements.



## **Our Key Strengths**

Outsourcing can **revolutionise your business by boosting efficiency and productivity.** But with so many options, it can be overwhelming to know where to begin.

At **BSG**, we are your guide to a successful outsourcing journey. We will help you prepare your business, navigate the transition, and ensure a smooth process every step of the way.



**Cost Savings:** Efficient processes and offshoring models reduce operational costs without compromising service quality.



**Employee Training & Recruitment:** We continuously train and recruit talented paraplanners, ensuring a skilled workforce that adapts to your evolving needs.



**Continuity & Flexibility:** If one resource leaves, we ensure seamless transitions with another resource stepping in, maintaining uninterrupted service.



**Compliance Assurance:** Our experienced review team rigorously checks all SOAs and advice documents to ensure adherence to compliance standards.



## **Security Matters**

No matter how you store your data—whether on-site, in the cloud, or with a third-party provider—there's always a risk of sensitive information being compromised. We've implemented robust security measures to protect your data, including:

We understand that client data privacy and security is critical for any advice business.

## **Our Commitment:**

BSG is committed to ensuring the confidentiality, integrity, and availability of all the information assets- physical or electronic, and to effectively manage the risks associated with these assets.



The entire work area & systems are under CCTV surveillance.



USB ports and external devices are strictly disabled to maintain a secure and controlled workplace.



Use of the internet is restricted to work-related sites only.



IP authentication ensures business sites of the firm are available to authorized parties.



## **ISO Certification:**

Our group's businesses have all received ISO 27001 certification. As a result, significant portions of our offices and data-handling systems meet or exceed the standards set by the world's leading information security management organizations. In order to prevent a breach of our organization's and our clients' data, we have both physical and non-physical controls.



# BSG Partnering in Key Conferences



BSG at the Templestone Advisors Event, Thailand



Representing BSG at SMSF National Conference



BSG at SMSF National Conference: Day 2 Highlights



BSG at Association of Financial Advisers Conference



BSG at the Templestone Advisors Event, Thailand



Representing BSG at Bluewater Conference



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